

**Table 7.2** Sample of 25 salespeople

|          | AGE | GEN |
|----------|-----|-----|
| $x_1$    | 30  | 1   |
| $x_2$    | 33  | 2   |
| $x_3$    | 55  | 1   |
| $x_4$    | 26  | 1   |
| $x_5$    | 54  | 1   |
| $x_6$    | 56  | 1   |
| $x_7$    | 22  | 1   |
| $x_8$    | 24  | 2   |
| $x_9$    | 23  | 1   |
| $x_{10}$ | 42  | 1   |
| $x_{11}$ | 33  | 2   |
| $x_{12}$ | 44  | 1   |
| $x_{13}$ | 26  | 1   |
| $x_{14}$ | 27  | 2   |
| $x_{15}$ | 45  | 2   |
| $x_{16}$ | 54  | 1   |
| $x_{17}$ | 33  | 1   |
| $x_{18}$ | 31  | 1   |
| $x_{19}$ | 39  | 1   |
| $x_{20}$ | 54  | 1   |
| $x_{21}$ | 22  | 1   |
| $x_{22}$ | 39  | 1   |
| $x_{23}$ | 53  | 1   |
| $x_{24}$ | 45  | 1   |
| $x_{25}$ | 31  | 2   |

**Note:** For gender, '1' = male and '2' = female.